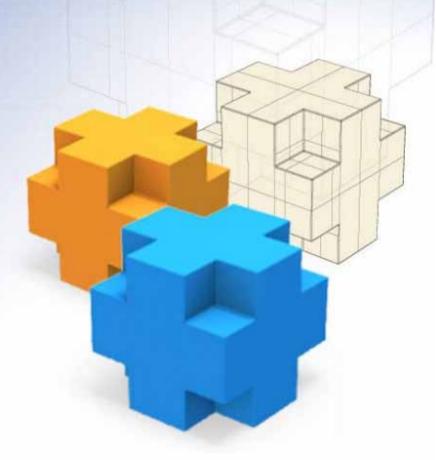
Trend and Prospect of Korean Grid Business

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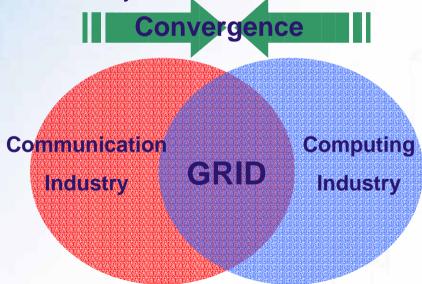
Contents

- Grid Computing & Grid Business
- Status of Grid Business in Korea
- GBA(Grid Business Association) Overview
- Challenges of Gird Business in Korea
- Suggestion for Successful Grid Business

Grid Computing

Grid Computing in the convergence area

- Grid is positioned in the convergence area of computing and communication.
- Communication in the Grid system can strength computing capability, but needs more scalability, QoS, stability of security.



Grid Computing

The importance of Grid Computing in the IT industry of Korea

- The IT industry structure now in Korea performs good at the telecommunication industry, but not good at the computing industry.
- The level of computing industry in Korean can be lifted up by activating Grid computing.
- Grid computing is a challenge and opportunity for Korea, which has the strong know - how in the telecommunication industry, to lead next generation business models using Grid service over the world.

Grid Business

Definition of Grid Business

Commercial IT services based on the Grid technology

Fields of Grid Business

- Vendor: IBM, HP, SUN, Oracle, United Device,
 Datasynapse, Akami, Entropia, Platform computing
- Industry: health (including medical treatment), education, game, broadcasting media, rendering, GIS, airline & automobile business, finance
- Telecommunication: NTT, BT, AT&T

Status of Grid Business - Vendors

Major IT Platform enterprises

- IBM, HP, Sun Microsystems, Oracle, Silicon Graphics, Inc.
- They are trying to apply Grid system adopting utility computing to the consulting or SI over the entire system for a company.
- Having made alliances with almost all the Grid projects and Grid companies currently in progress over the world.
- Participating in several activities related to standardization such as GGF, EGA, etc.

Status of Grid Business - Vendors

Independent software enterprises

- United Devices, DataSynapse, Akami, Platform Computing, etc.
- High reliability on major IT platform enterprises.
 (ex. DataSynapse on Intel, Akamai on IBM platform)
- United Device: a leader of the Bio technology and business focused on calculation, a predecessor of @Home
- DataSynapse: Development of Grid applications mainly with financial service experts
- Akamai: a leader of CDN (Contents Delivery Network). Data transmit network, being applied to broadcasting media fields.
- Platform Computing: Development of a meta scheduler, CFS, for the efficient distribution of heterogeneous Grid resources.
 Focused on the computation - intensive Grid

Status of Grid Business - Industry

* Health, Medical treatment

- Remote medical treatment
- PACS for the effective medical treatment and other hospital affairs
- Collaboration between hospitals and R&D institutes

Education

- Collaboration and reuse of contents
- National education infra for cooperation
- Enormous education library contents (papers, moving images, etc)

❖ GAME

- Infra for high level MMORPG
- Satisfaction of both the unlimited scalability and the network stability

Status of Grid Business - Industry

Broadcasting Media

- Enablement of the effective streaming, high quality screen and on - demand broadcasting infra
- A main technology in the BcN broadcasting area

Rendering

- Use of 20MBytes per frame in animation movies
- A prospective growing area

* GIS

- Digital maps with high resolution
- Demands not only for the map search but also for the space analysis and the network analysis

Status of Grid Business - Industry

Airline and automobile industry

- Analysis of aerospace structures and fluid mechanics simulations
- The field that is currently using the clustering, the predecessor of Grid, most actively

Finance

- Tried to apply to various fields such as Capital market, Insurance, Financial solution, etc
- Needs for business continuity (LOB), time to market and accuracy among affairs because of the nature of this field.

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Status of domestic Grid Business — Solution enterprises

Major IT platform enterprises

- IBM
- Oracle
- SUN Microsystems

Independent software enterprises

- National Grid : N*Grid Middleware
- Peering portal: Pcube Stream (decentralized streaming, CDN)
- PSPACE Inc. : Rendering Service

Status of domestic Grid Business - applied enterprises

Finance

- Good morning Shinhan Securities Corp
 - Analyzed related commodities using Grid Computing, which ties traders' personal computers, for the first time in the domestic financial field.
 - Applied the 'N*GRID' of National Grid, Inc.

Broadcasting media

- Pandora TV (a streaming service company), Bugs, Melon, Muse (music portals)
 - Adopted Grid technology for reducing network burden and enhancing service stability
 - Applied the distributed streaming solution 'Pcube Stream' of Peering Portal, Inc

Education

- Seoul National University medical school
 - Constructed a remote image lecture system based on access Grid
 - Applied technologies of SsangYong Information and Communications Corp

Status of domestic Grid Business - applied enterprises

Grid Clustering

- Manufacturing companies such as Rotem (KTX high speed train producing company), DAS (air bag and seat producing/supplying company), ETS (DAEWOO automobile components supplying company), Mtekvision (semiconductor design company), etc
 - Composed a high tech computer using Grid clustering which is as fast as a super - com
- Samsung electronics
 - Clustered the Onyang semiconductor plant, the Suwon Samsung electronics supercomputer group, and the Samsung advanced institute of technology supercomputer group
 - Applied the high tech computing cluster system of Samsung electronics computer system enterprise department
- Yulrinwoori party, Daejeon cityhall, the Korean Meteorological Administration
 - Substituted clustered X86 servers for middle/large size enterprise servers
 - Applied the Grid clustering solution, Encluster2, of Clunix

Status of domestic Grid Business — Government

In May 2001, Korea Ministry of Information and Communication constructed the basic schedule of the national Grid for Grid infra to make up u - Korea

They selected the basis for activating business Grid through IT839 as a goal of tge second step of the national Grid project

- Goals of year 2006 are to construct Grid service organization, to promote the basis for business Grid, and to test pilot projects of Grid business.
 - Grid ASP service : KT
 - Services which supply applications using distributed computing environments that use virtualized resources and make different charges according to the required ability and quality
 - Online game service: Empas consortium
 - Game services which can make several online games to co use server infra together based on the Grid

Movements for Revitalization of the Grid Business

GECON

- International Workshop on Grid Economics & Business Model
- Co sponsored and managed by KISTI and SNU
- Had been held in Seoul, Korea for the first 2 times(2004 and 2005), and the 3rd workshop(2006) held in Singapore
- Researchers and Businesses from around the world
 - Business Session: IBM, Sun, Oracle, BT, NTT, KISTI, AIST, Telecom Italia Lab
 - Academic Session: SNU, The University of Melbourne, University of Pittsburgh, UC Berkeley, Syracuse University, International University of Germany, University of Vienna

Business Grid Symposium

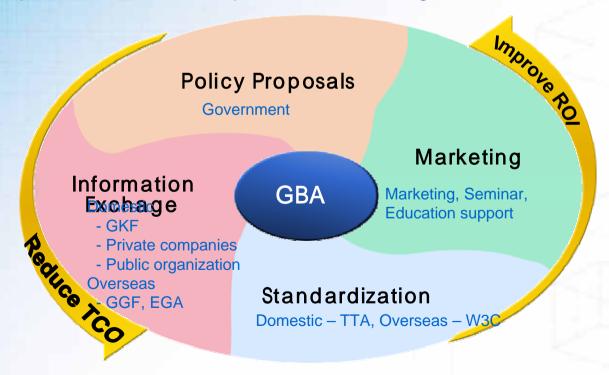
- Symposium for domestic Grid service vendors was held to revitalize the Grid Business in Sep. 2005
- The main subjects were to develop localized business models and to achieve international competency of Korean Grid Technology.

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GBA Overview

- Information exchange and policy proposals for the commercialization and standardization of Grid technology
- Leading the global standardization of Grid technology based on cutting edge IT infra and technology
- Policy proposals in order to open and vitalize grid business market



GBA Overview – Functions(1/2)

Academy

- Centered on academic research
 public organization
- Research centered technology development less related to market changes

GBA

Technology Standardization

Information Exchange and Tech - cooperation

Policy Proposals

Tech - Education and Marketing

Authentication Business

Business

- Low adaptation to current technology trends
- Low usage of Grid Infra
- Low Community activities
- Low exchanges of information about standardization and application

GBA Overview - Functions(2/2)

Leading the global standardization of grid technology

Policy proposals for market vitalization

Grid Business Vitalization

Information exchange with oversea grid related organizations and companies

- •Grid Technicians through Grid Forum and specialized program
- Authentication Business

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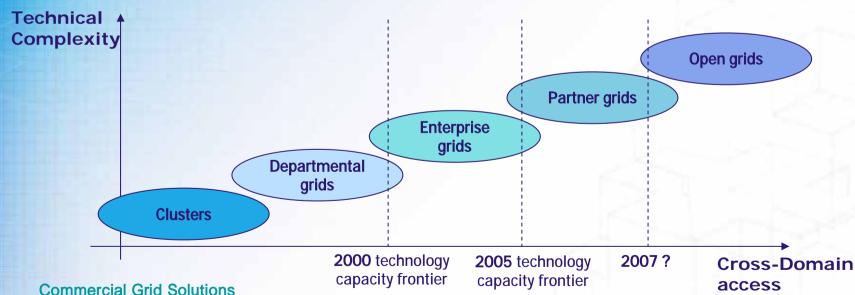
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Present Stage of Grid Business

Current Grid solutions are enabling only a few software vendors' applications

So, the present stage of Grid business is the "Enterprise grids" in the view of cross - domain





Source: P. Plaszczak, R Wellner, Jr, Grid Computing -The savvy manager's guide, Elsevier, 2006

Present Stage of Grid Business

- The present enterprise Grid limits achieving the goal of Grid computing; 'to raise the efficiency of collaboration among organizations and to optimize the use of IT infrastructure through virtualization of IT resources belong to various owners'.
 - Each vendor has a different solution. So we can not find the maximum efficiency of Grid computing from the technological and business standpoint.
 - Vendor specific solutions by IBM, MS, Sun Micro systems...
- The limitation of vendor specific solutions
 - Difficult to standardize technologies because of complication related to each vendor's profit.
 - We might stay at the level of the local virtualization on each middleware solution rather than attain the ultimate level of service oriented architecture.

Challenges of Open Grid Service

Technical Challenges

To secure solutions that make the existing platforms and applications compatible with Grid system so the system can be operated efficiently.

Economical Challenges

- Reasonable compensation and charge for contribution to building and operating open Grid Infrastructure.
- As a method of securing the cost to construct the open Grid Infrastructure, earnings must be distributed to the contributors.

Social Challenges

- Through influence of the open infrastructure, virtualized environments need the new shape of ownership structure.
- For Increasing reliability of various services based on virtualization, political supports concerning SLA (Law/System) are required.

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Suggestion for Successful Grid Business

New Grid Business Model Creation



GBA(Grid Business Assocication)

Standardization

Consulting

Info Exchange

Policy Proposal

Edu & Marketing

IT Infrastructure(N/W, H/W, S/W, Security)

Summary

SNU

National Grid

KISTI

Samsung SDS

LG CNS

SK C&C

IBM Korea

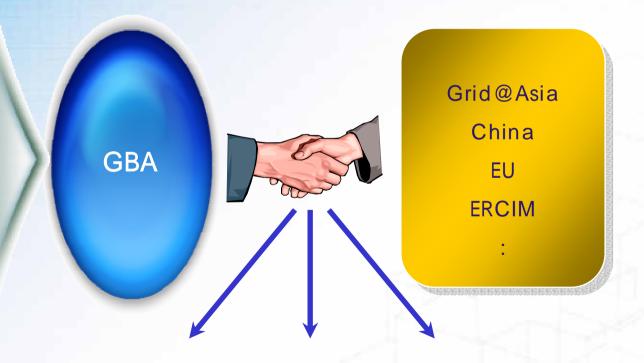
Oracle Korea

Perling Portal

ANC Tech

Vine Tech etc.

International Cooperation



Business

Business

Business

Thank you

